



MP Honan Malaysia

Honan Asia Global team





WELCOME TO **MP HONAN MALAYSIA**

MP Honan in Malaysia is part of the Honan Insurance Group (Honan) an industry leader providing a fully integrated risk and insurance solutions, reinsurance brokerage and management services. MP was founded in 1976 and following a joint venture with Honan in 2019, is now known as MP Honan. MP Honan has qualified professionals based in Kuala Lumpur and is a strong service provider in insurance brokerage, risk advisory and risk management in Malaysia. Growth through organic and highly strategic integration with Honan, have enabled MP Honan to continually strengthen resources in key practice areas and regions throughout the world. MP Honan operations in Malaysia provides multifaceted retail brokering, risks advisory services, reinsurance services and management services. For 46+ years MP Honan has put client's needs first. We are passionate about being a true partner, taking the lead as advisor and educator, and thinking creatively about solutions that give the best business outcomes to our clients. We are with you all the way in Insurance, Advice and support going beyond transactional broking.

Honan Asia is proud to have a diverse team of brokers who speak multiple languages come from different backgrounds with different skill sets. This means we are in the best position to service your clients in this region.

- Established in 1993
- 50+ employees in Asia
- Part of the 4th largest independent broker network in the world



ABOUT HONAN INSURANCE GROUP

Honan Asia are proud to be a part of the Honan Group. Honan provides advice and support across insurance, risk, and financial services.

55 yrs

An Australian business
operating since 1964

200+

Dedicated industry
specialists across our offices

Over 55 years we've consistently put our clients' needs first – ensuring they are protected from risks. As we've grown, we've remained steady in our delivery of responsive and tailored solutions, from Australia to South East Asia and the USA.



AUSTRALIAN OWNED

"Our global office & JV Partner, Honan is Australia owned and was Founded in Melbourne in 1964 by Geoff Honan. MP Honan in Malaysia founded in 1976 and we understand the local market



INDUSTRY LEADER

\$300M+ premium revenue and exclusive Australian member of the Worldwide Broker Network (WBN)



SPECIALIST KNOWLEDGE

One of our key differentiators is our ability to manage unique and complex risk profiles. We have strong industry experience to support you.



GLOBAL FOOTPRINT

We understand how to support global growth, we have offices across Australia, in New Zealand, Singapore, Malaysia and the USA.

For any assistance outside of Asia:

STEVE PAPPAS

Commercial Markets Leader

Steve manages the direction and global strategy for Australia, encompassing business development and relationship management.

steve.pappas@honan.com.au

[+61] 3 9947 4358

REGIONAL COORDINATION, WITH GLOBAL SUPPORT.

Asia is the largest continent in the world both by area and population, **made up of 48 countries** with a total population of 4.46 billion people, and 2,300 languages spoken.

Through Property & Casualty, Employee Benefits and Claims Management, our Asia team can support you with value-adding services throughout the region from Singapore.

Our expertise in local and jurisdictional risk profiling, program design and gaps analysis/benchmarking, are highlighted through our regional capabilities, of which include:



ENHANCED COORDINATION

One-stop regional coordination across your offices, providing the convenience of dealing with a central team.



CENTRALISED APPROACH & MANAGEMENT

We have a clearer picture of the local programs and up-to-date claims records with quarterly consolidated reports.



PROGRAM CONSISTENCY

We close the gaps, remove duplicates across programs in each jurisdiction and provide consistent claims service through global claims management.



QUALITY PROTECTION

We manage the integrity of your policy through a singular contract, mitigating dispute liabilities.

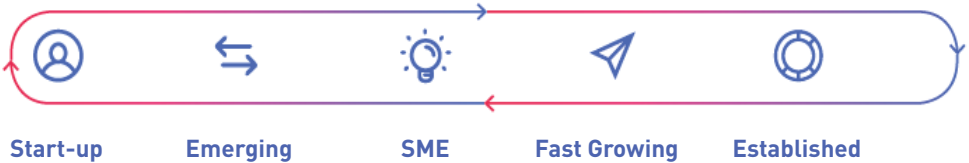


COMPETITIVE TERMS & PRICING

We offer flexible underwriting and attractive financial terms and conditions through economies of scale.



MARKET SEGMENT & SPECIALITIES



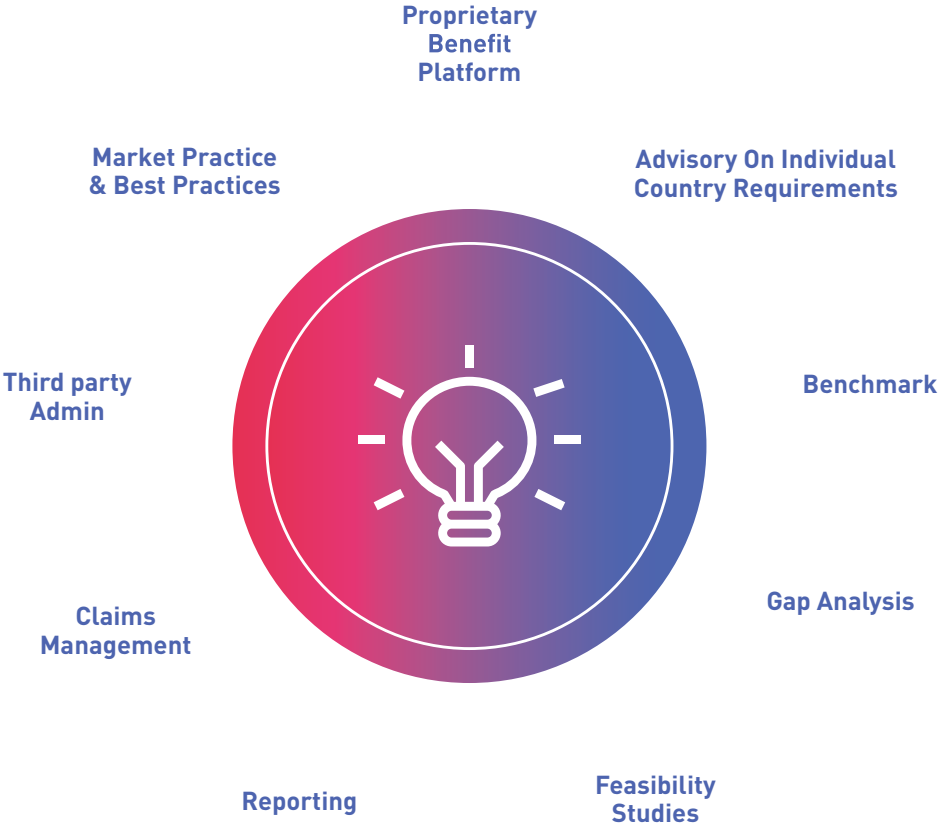
Employee Benefits

- Life Insurance
- Health and Medical Insurance
- Expat Medical Plans
- Flexible Benefits
- Wellness Solutions
- Travel
- Income Protection

General Insurance

- Property & Casualty
- Marine
- Construction & Engineering
- Financial & Professional Lines
- Technology & Cyber
- Trade Credit
(including Bonds & Surety)
- Merger & Acquisitions
- Workman's Compensation

SUITE OF SERVICES





Dedicated Global Team

Dedicated global desk designed and tailored solely to service business from our global partners. We have strict service agreements and our Global Promise ensures you receive the advice and support you need, when you

Diverse Talent and Capabilities

Our team collaborates and draws on its broad experience and skills to act in your best interest. This diversity of thought and experience means we can build bespoke and creative solutions.

Our ability to converse in over 10 languages, with loss adjusters, local cedents and regulatory bodies, will ensure your client receives the best support in the event of a claim.

WHY HONAN

Proven Service Delivery Model

We have a service delivery model that sets timeframes and expectations in advance, so you have transparency and understanding of key deliverables. This is supported by a strong regional coordination model that allows our team to work seamlessly across various jurisdictions and time zones.

Your Advocate in Asia

We provide impartial tailored advice that meets your needs, as well as acting as your representative in Asia to advocate for your clients throughout the lifetime of your policies.



CONTACT US

GLOBAL TEAM – ASIA

EMPLOYEE BENEFITS

SINGAPORE

CASSAUNDRAN TAN

Head, Global Employee Benefits - Asia

Cassandra leads the Global Benefits team for Honan Asia. She oversees the growth and management of the global employee benefits portfolio.

She is responsible for service delivery, managing our global partners and developing strategic relationships. Cassandra has experience in designing, advising and managing both local and global employee benefits.

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MALAYSIA

LUNA SOH

Head, Employee Benefits - Malaysia

Luna leads the Employee Benefits team for MP Honan Malaysia.

She oversees strategic planning and management of the employee benefits portfolio in Malaysia. She and her team are responsible for new business development, service delivery, and management of all Employee Benefits clients in Malaysia. Luna has experience in employee benefit consulting and implementation.

lunasoh@mpinsb.com.my

+60 12 756 9987

GENERAL INSURANCE

SINGAPORE

JENNIFER GRAY

Client Manager, Corporate - Asia

Jennifer manages and services the Global Corporate general insurance portfolio for Honan Asia.

She is responsible for strategy, business development and relationship management. Jennifer has experience in both managing and developing general insurance for multinational accounts.

jennifer.gray@honan.com.sg

+65 9129 7924

MALAYSIA

CHERMAINE YAP

Senior Manager

Chermaine specialises in the Property & Casual (P&C) segment of the Malaysian market. With strong industry knowledge and experience, Chermaine is responsible for the Malaysian risk advisory, client service and placement,

chermaine.yap@mpinsb.com.my

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STAY CONNECTED WITH US.

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HONAN INSURANCE GROUP

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